



## **Scannx and Zeutschel announce joint development and marketing agreement**

February 1, 2017, Pleasanton, CA – Zeutschel GmbH, the world leader in digitization and preservation solutions for valuable assets, and Scannx, Inc, the leader in document capture and document delivery software and cloud services for library patrons and staff, announced today the launch of Zeutschel A2 and A3+ advanced book scanning solutions powered by Scannx software. The product line will be marketed exclusively by Scannx in North America and includes the Zeutschel Comfort series OS15000, OS16000, Zeta and Chrome advanced book scanners integrated with Scannx' Book ScanCenter software and cloud services. The advanced book scanning solutions start at under \$10,000 for an A3+ OS15000 Comfort, and under \$20,000 for an A2 OS16000 Comfort. The products were demonstrated for the first time at the American Library Association conference in Atlanta, GA, from January 20-23, 2017,

“For the first time, libraries can now use the award-winning Scannx software across a wide range of world class book scanning solutions that follow’s the client’s needs and budget, starting with entry level patron based solutions all the way up to the most advanced A2 scanners for digitization professionals”, said Murray L. Dennis, Chairman and CEO, Scannx. “ Our goal was to integrate the world’s best hardware imaging technology with Scannx’ award winning software to produce a new standard for digitization and preservation of books and valuable assets.”

“The two companies combined their respective strengths in imaging hardware and software to produce the most advanced book scanning solutions that include ease-of-use, image quality, reliability, security, accessibility, sustainability and accountability”, said Joerg Vogler, president of Zeutschel. “Our collaborative effort gives clients the best production environment for their daily task without losing focus on investment protection”.

The partnership positions Scannx as a single source for turnkey book scanning solutions with a common user interface across a wide range of entry level to advanced scanning solutions. Scannx' Cloud Services helps libraries to reduce costs and optimize assets by tracking usage, enabling features, and managing warranties. No content is saved to preserve privacy and confidentiality.

### **About Zeutschel:**

With its scanning and microfilm systems, Zeutschel GmbH has played a key role for more than 50 years in the digitisation and digital preservation of valuable documents, both in librarianship and archive management as well as in industrial companies and public administration. The company is the world market leader in book scanners and a trendsetter in the field of microfilm cameras and microfilm scanners. Now, zeta, Zeutschel's multiple award-winning overhead scanners, brings all the advantages of "scanning from above" into the modern office. It has never been so easy, efficient and eco-friendly to digitally copy pages from books, files or balance sheets. The range of software products and accompanying services under the "OSCAR" umbrella brand is extensive and supports libraries and archives in building up digital collections in the internet and in the realisation of digital services. The company founded in 1961, employs 68 members of staff and its products and services are represented in more than 100 countries. All Zeutschel products are "Made in Germany": The complete manufacture and entire research and development activities take place at the company's headquarters in Tübingen-Hirschau.

### **About Scannx:**

Scannx® is the leading software developer of next generation, cloud-based document capture and document delivery services for library patrons and staff. The company offers a complete line of book scanning solutions powered by Scannx' award winning software and cloud services, from entry level book-edge scanners for patrons to Zeutschel's most advanced A3+ and A2 preservation systems for digitization professionals. Scannx' customer base has scanned over 85 million pages, with less than 3% of the scanned pages going to print . As a result, libraries have reduced their paper and toner costs while saving trees. In addition, Scannx also offers its Accessibility tools to enable patrons with visual disabilities to navigate through the scanning process with audio output to headphones.

Scannx has an installed base of over 2,000 book scanning systems in the U.S. alone. Its easy-to-use software sends scanned pages as a PDF or searchable PDF to email, USB, Google Docs, smartphones, tablets and print by selecting the option on its touchscreen. Scannx Cloud Services tracks usage, enables features and pushes updates via the internet. Its Secure CloudPack prevents users from sending anonymous emails. No content is saved for privacy and confidentiality purposes. Library Works voted the Scannx Book ScanCenter "Best in Class" for the last 3 consecutive years.